


Lacrosse Australia

Lacrosse Australia - AGM - 2022

 Tuesday April 26 2022

 7:30pm - 8:30pm AEST

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Agenda

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Minutes

I. **Welcome and Attendance**

Glenn opened the 2021/2022 AGM at 7.38pm and noted there was a quorum of four Member Associations.

Glenn thanked everyone for attending and referenced the quick turn in time between this AGM and the recent Special General Meeting.

Attendance:

Member Associations:

- Tyler Nolf - LNSW
- Nathan Rainey - LWA
- Ray Trevaskis - LQ
- Michael Hood - LSA

LA Directors:

- Glenn Morley, Chair
- Caroline McLuckie
- Paul Mollison
- Carly Post
- Adrian Burns

LA Staff:

- Steve Campbell

Life Members:

- Jan Jackson

LA Returning Officer:

- Liz Balfour - joined the meeting at 8.15pm for the Election of Directors agenda item.

Apologies:

Member Associations:

- Jess Hay - LV

LA Directors

- Mark Polden
- Abbie Burgess

Life Members

- Don Rudderham
- Leighton Beamsley
- Peter Hobbs
- Don Reyment.
- Shelley Maher
- Sue Gandy
- Fiona Clark
- Judy Thurgood

Finance, Audit and Risk Committee

- Cam Vale
- Michaela Humphries

LA Auditor

- Megan Young

II. **2021 AGM Minutes**

Glenn noted the 2021 AGM minutes were circulated to MAs on the 18/05/2021. No objections or amendments regarding the circulated minutes were received. As such these minutes were accepted and entered into the LA minute book.

III. **Presentation of Annual Report**

a. **Annual Report**

Glenn spoke to the slides attached to the agenda.

Glenn highlighted the:

2021 Achievements:

Covid Management:

LA managed to navigate the covid-19 environment and was successful in maintaining and supporting staff while continuing to strive to deliver national events which in the end was not possible.

Branding:

Glenn noted that one item in the strategic plan was to release a new brand which was delivered in July 2021. Glenn noted Carly's contribution to the formation of the new branding. Glenn noted that many states, LV, LSA, LWA and LQ went through the process of unifying their brand and have begun to roll them out.

Development of Game On! 2026 Strategy:

Glenn noted that a key achievement, and focus moving forward, is the Game On! 2026 Strategy. Glenn thanked those on the call and those from the Member Associations who contributed to the development of the Game On! 2026 Strategy.

Glenn noted that the delivery of this strategy will rely on key relationships between National, State and Club bodies in the coming years to develop the game and to grow membership and participation.

Governance Organisational Enhancement (GOE) Plans:

Glenn spoke to the work completed under the Sport Aus GOE Plan, which is a key KPI for LA under Sport Aus funding agreement. Glenn noted LA established a new Finance, Audit and Risk Committee and updated and finalised the new Nominations Committee TOR in line with Sport Aus Governance standard measures. Glenn also noted the work which still needs to be completed: the Stakeholder Engagement Strategy and development of the next Strategic Plan.

Securing of Grants:

Glenn noted LA's success in securing grants which is approx. \$290k. Glenn noted that the 220k is allocated to the Social Lax program. Glenn also noted that just recently Lacrosse Australia had received funding, in conjunction with archery and modern pentathlon, to employ an Integrity Manager to help with implementing and embedding Sport Integrity Australia's National Integrity Framework and to manage any complaints once the framework has been adopted.

HP Review Project:

Glenn noted that another key Strategic goal was to hold a review of the High Performance Programs. Glenn noted that this project will look at the how the programs are structured and delivered with the aim of implementing any recommendation and changes across the second half of 2022 and early 2023. Glenn noted that the project is being delivered by McLaughlin Sports Consultancy who has had enormous experience in working with Olympic sports reviewing their HP programs.

Focus for 2022:

Implementation of Game On! 2026:

Glenn noted that it was LA's intention to discuss the Game On! 2026 Strategy at the National Planning Meeting and in a road show forum. The idea of the road show would be to allow LA to connect with MAs to develop delivery actions. Glenn also noted a whole sport engagement will be important, particularly with lacrosse clubs volunteers.

Deliver of Social Lax Program:

Glenn noted that under the Social Lax program, funded by Sport Aus Participation Funding Program, LA is looking to deliver 30 programs across Australia in 2022.

GOE Plans:

Glenn noted that LA will once again establish and work towards the Sport Aus approved GOE Plans, with a highlighted item of focus on Risk Management.

Delivery of National event:

Glenn noted after two years without National events, LA will be focusing on delivering quality national events in 2022 with Seniors in June, U18s in July, U15s in September and Box in Nov.

Transition of Chair:

Glenn also spoke to the transition of Chair on the LA Board. Glenn noted his tenure is up and will step down at the end of the AGM.

Glenn asked if any MAs had questions on the presented items. No questions were raised.

Glenn asked Caroline to present the finances.

b. 2021 Financials

Caroline presented the presentation attached to the meeting agenda.

Caroline noted that 2021 was another year impact heavily by covid, noting VIC's and NSW's lockdowns and the uncertainty regarding covid.

It was noted that 2021 was the first year of the first full year of a calendar financial year and that there was a surplus of \$44k. Comparing this to the full 12 month period July 2019 – Jun 2020 which was a deficit of \$5k.

Caroline noted in the presentation she has provided 12 month comparison which is more reflective than comparing a 6 month period which is in the Annual Report.

Income Streams

The biggest and most stable funding is through Sport Aus of 100K participation funding on an annual basis.

Caroline noted that in 2021 there was additional grants with specified costs, the revenue of those grants is taken out of the Profit and Loss as expenditure happens. Any unspent funds are held in the balance sheet as deferred income in the case that unspent funds need to be returned to Sport Aus

Caroline noted that the Sporting Schools Program is a significant income stream. In 2021 there was income \$229K with a \$112K direct costs.

Membership

Caroline presented LA Membership (players only) rates and noted that lacrosse membership has not reach the pre covid levels. Caroline noted financial support was provided to LV and LNSW for 2021. Despite this, Caroline noted that membership fees remain as \$43 for adults \$17 for juniors for 2022. It was noted that coaches and officials are not charge membership fees.

Expenditure

Caroline noted that for 2021 LA had a conservative approach to expenditure.

One key element was the recruitment of the Sport Administrator. Caroline noted that there were other areas noted in the annual report which LA removed to reduce expenditure.

Caroline highlighted that Note 3 does not add up to what is displayed in the summary and noted that this had been raised with the auditor.

Caroline presented how note 3 should read, with 12 month comparisons and noted the below items:

- Consulting Fees: Investment for the McLaughlin project for Game On! 2026 and HP review.
- Director Meetings: with lockdowns no travel was booked.
- Long Service leave: Based on advice from auditor LA is now budgeting for long service leave for staff.
- Marketing: Negative (\$851) this was following back and forth and negotiation with a partner regarding an invoice issued which they have now written off.
- Office Rental and Storage: Following Covid, LA gave flexibility to staff to work from home hence less expenditure.

Caroline presented the top 3 expenses under “Other” in the Financials to the members.

Other Key Areas:

Caroline provided a couple of minutes to Members to read the “Other Key Area” slide.

2022 Financial Objectives:

Caroline outlined that 2022 will be an investment year and highlighted the below investment areas:

- Roll out of Game On! 2026
- Review HP strategy

- Support officials attending National events – contribute to accommodation costs.
- Shot clocks for Sixes
- HP team promotional costs and tournament entry fees

Caroline asked if any members had any questions.

Ray raised a question regarding the membership data presented in the presentation for 2021. Ray noted that in the annual report, on the map, membership is noted as 4597 members and on the bar graphic in the presentation for 2021 it was shown as approx. 3000. Steve noted that the Annual Report figures included players, coaches and officials while the membership graphic, relating to membership fees was players only. Ray indicated that this means there is approx 1500 coaches and officials and questioned that figure.

Steve noted that the figures used in the report and in the graphic are figures reported by the MAs.

Following discussion Ray also noted that figures in Annual Reports, between LA and MAs, do not align. Discussion was held regarding data, use of GameDay and the documented strategies in Game On! 2026 could help to improve this. It was noted that Sport Aus asks NSOs for figures relating to players, coaches and officials. It was agreed that reporting accurate data is an important element to track lacrosse growth.

Ray asked a question of what is included in prepayments. Caroline noted that there are a variety of items under prepayments and that she will take the question on notice and will relay the information back to the members.

Ray noted that there was \$25k in deferred income from Sport Aus. Caroline noted that based on the end of year financials that is correct because Sport Aus provide funds quarterly.

Ray asked what is the percentage of income that is contributed to Quick Stix. Caroline noted that on page 8 under note 2 the QS revenue is 229K. Ray noted that the contribution of Quick Stix is approx \$36K once you take away costs such as coach costs and Growth Coordinators.

It was noted that the Sports Administrator supports the Growth Coordinator in administering the Sporting Schools Program.

Ray raised that we cannot measure the conversion rate of Sporting School Quick Stix participants to members. It was also raised that in the annual report there was significant school carnivals/events in SA.

IV. Adoption of Accounts

Glenn asked for a Member Association to move a motion to accept the presented accounts.

Motion: Move that the financial statements for Dec 2021 year end be adopted.

Move: Ray Trevaskis – LQ

Second: Tyler Nolf – LNSW

Carried unanimously.

Glenn acknowledged and thanked Caroline for preparing and presenting the accounts and financial statements.

Decision: To adopt the financial statements for Dec 2021 year end.

V. **Adoption of Annual Report**

Glenn asked for a Member Association to move a motion to accept the presented Annual Report

Motion: Move to accept & adopt the presented Annual Report.

Move: Tyler Nolf – LNSW

Second: Michael Hood – LSA

Carried unanimously.

Decision: To accept & adopt the presented Annual Report.

VI. **Election of Directors**

Glenn noted that LA received 5 nominations from 5 high calibre nominees.

Ray noted that he had contacted all nominees and noted that other MAs did not reach out to the nominees. It was noted that each MA conducts their own process and that LA introduced new processes and structures in relation to the Nomination Committee and MAs have a different understanding of individuals and use of the documents submitted for nominations. Ray noted the benefits of reaching out to the nominees to hold discussion and recommended it has a process for others.

Glenn introduced the LA Returning Officer, Liz Balfour, to the meeting to provide the result of the election.

Liz noted that all MAs had cast their votes and that the following people were elected to the three vacant positions:

- Adrian Burns
- Abbie Burgess
- Tania Orr

Glenn thanked Liz for joining the meeting and acting as the Returning Officer. At this point Liz left the meeting.

Decision: Adrian Burns, Abbie Burgess and Tania Orr elected as Lacrosse Australia Elected Directors

VII. Closing Remarks

Glenn noted that the LA Board has scheduled a meeting for the 9/05/2022 where the LA Board will elect the Chair and Vice Chair.

Caroline took this opportunity to thank Glenn for his contribution to the sport and the long lasting legacy he will leave behind. Ray provided his support of Glenn's contributions to the sport and the engagement and relationship building he has developed over his tenure.

Glenn thanked everyone for their kind words and noted he looks forward to seeing everyone in the future and noted the strength and direction of the organisation.

Glenn closed the meeting at 8.19pm.

Parking Lot

Notes:

Following the meeting Lacrosse Australia provided information to Member Associations on the 02/05/2022 relating to items raised under agenda item III. b. 2021 Financials:

Breakdown of Prepayments:

Item

Subscriptions	\$1,291
Workers Comp	\$1,067
Insurance	\$68,764
Course Flights	\$148
World Lacrosse Championship Entry Fees	\$4,490

Total: 75,761

Player Membership graph figures:

The LA's Sports Development and Operations Coordinator confirm that there was an error in the figure for the player membership graph, within the file attached to the agenda: 2022 AGM Presentation, on page 7. The figure for 2021 read 3085. Upon review LA confirmed the 2021

figure should have read 3597.

LA also confirmed the number of reported coaches and officials were:

Total reported coaches in 2021: **435**

Total reported officials in 2021: **565**